

Microsoft and Red Hat to deliver new standard for enterprise cloud experiences

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REDMOND, Wash., and RALEIGH, N.C., Nov. 4, 2015 /PRNewswire/ -- Microsoft Corp. (Nasdaq "MSFT") and Red Hat Inc. (NYSE: [RHT](#)) on Wednesday announced a partnership that will help customers embrace hybrid cloud computing by providing greater choice and flexibility deploying Red Hat solutions on Microsoft Azure. As a key component of today's announcement, Microsoft is offering Red Hat Enterprise Linux as the preferred choice for enterprise Linux workloads on Microsoft Azure. In addition, Microsoft and Red Hat are also working together to address common enterprise, ISV and developer needs for building, deploying and managing applications on Red Hat software across private and public clouds.

The two companies will host a [webcast](#) at 11 a.m. EST/8 a.m. PST Wednesday, Nov. 4, 2015, to share more details.

Key elements of the partnership include the following:

- Red Hat solutions available natively to Microsoft Azure customers. In the coming weeks, Microsoft Azure will become a Red Hat Certified Cloud and Service Provider, enabling customers to run their Red Hat Enterprise Linux applications and workloads on Microsoft Azure. Red Hat Cloud Access subscribers will be able to bring their own virtual machine images to run in Microsoft Azure. Microsoft Azure customers can also take advantage of the full value of Red Hat's application platform, including Red Hat JBoss Enterprise Application Platform, Red Hat JBoss Web Server, Red Hat Gluster Storage and OpenShift, Red Hat's platform-as-a-service offering. In the coming months, Microsoft and Red Hat plan to provide Red Hat On-Demand – "pay-as-you-go" Red Hat Enterprise Linux images available in the Azure Marketplace, supported by Red Hat.
- Integrated enterprise-grade support spanning hybrid environments. Customers will be offered cross-platform, cross-company support spanning the Microsoft and Red Hat offerings in an integrated way, unlike any previous partnership in the public cloud. By co-locating support teams on the same premises, the experience will be simple and seamless, at cloud speed.
- Unified workload management across hybrid cloud deployments. Red Hat CloudForms will interoperate with Microsoft Azure and Microsoft System Center Virtual Machine Manager, offering Red Hat CloudForms customers the ability to manage Red Hat Enterprise Linux on both Hyper-V and Microsoft Azure. Support for managing Azure workloads from Red Hat CloudForms is expected to be added in the next few months, extending the existing System Center capabilities for managing Red Hat Enterprise Linux.
- Collaboration on .NET for a new generation of application development capabilities. Expanding on the preview of .NET on Linux announced by Microsoft in April, developers will have access to .NET technologies across Red Hat offerings, including Red Hat OpenShift and Red Hat Enterprise Linux, jointly backed by Microsoft and Red Hat. Red Hat Enterprise Linux will be the primary development and reference operating system for .NET Core on Linux.

"This partnership is a powerful win for enterprises, ISVs and developers," said Scott Guthrie, executive vice president for Microsoft's Cloud and Enterprise division. "With this partnership, we are expanding our commitment to offering unmatched choice and flexibility in the cloud today, meeting customers where they are so they can do more with their hybrid cloud deployments – all while fulfilling the rigorous security and scalability requirements that enterprises demand."

"The datacenter is heterogeneous, and the cloud is hybrid," said Paul Cormier, president, Products and Technologies, Red Hat. "With Red Hat and the leader in enterprise cloud workloads joining forces, our customers are the winners today, as we unite on common solutions to help them solve challenges in this hybrid cloud. Together, we're offering the most comprehensive support agreement for our mixed technologies to support customers."

Additional information on the partnership is available on [The Official Microsoft Blog](#) and the [Red Hat Blog](#). A live webcast with executives from both companies will begin at 11 a.m. EST/8 a.m. PST Wednesday and can be accessed by the general public at <https://vts.inxpo.com/Launch/QReg.htm?ShowKey=28455>. Following executive remarks, there will be a question and answer session. A replay of the webcast will be available shortly after the live event has ended.

About Red Hat Inc.

Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

About Microsoft

Microsoft (Nasdaq "MSFT" @microsoft) is the leading platform and productivity company for the mobile-first, cloud-first world, and its mission is to empower every person and every organization on the planet to achieve more.

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Red Hat's Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the ability of

Red Hat to compete effectively; Red Hat's ability to maintain strategic relationships with industry-leading companies; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; delays or reductions in information technology spending; the effects of industry consolidation; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; risks related to data and information security vulnerabilities; ineffective management of, and control over, Red Hat's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in Red Hat's most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent Red Hat's views as of the date of this press release and these views could change. However, while Red Hat may elect to update these forward-looking statements at some point in the future, Red Hat specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing Red Hat's views as of any date subsequent to the date of this press release.

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